

Peng Global Business 2nd Edition

Impact of International Business
Multinational Enterprises and the Global Economy
Strategic Management
The Palgrave Handbook of Cross-Cultural Business Negotiation
International Strategy of Emerging Market Firms
Cultural Variations and Business Performance: Contemporary Globalism
Business Strategies in Transition Economies
GLOBAL 4 (with GLOBAL Online, 1 term (6 months) Printed Access Card)
Business to Business Marketing Management
Social Network Analytics for Contemporary Business Organizations
The Japanese Economy
GLOBAL
International Business
Global Strategy
Global Strategic Management
Global Business Encyclopedia of Information Science and Technology
A Brief History of Chinese Medicine
The Future of Global Business
International Business and Management
Managing Across Borders
International Business
Strategic Market Research
The Oxford Handbook of International Business
International Business Behind the Success and Failure of U.S. Export Intermediaries
The Changing Strategies of International Business
The Culture Map (INTL ED)
International Business Strategy
Handbook of Research on Global Business Opportunities
International Business in the 21st Century
The Wisdom of Crowds
The Concepts of International Business
Business Analytics
Global Business 2009 Update
Global Business Today, Postscript 2002
The New Global Marketing
Global Strategy
Global Business Management Foundations
Introduction to Global Business: Understanding the International Environment & Global Business Functions

Impact of International Business

Drawing from the combined experiences of Mike Peng and Klaus Meyer International Business provides a comprehensive insight into contemporary business practices. Covering recent global developments and current issues such as Brexit, as well as the historical context of international business, the third edition highlights the complex nature of global business.

Multinational Enterprises and the Global Economy

This book probes into the workings of business strategies in former socialist countries in East Asia, Central and Eastern Europe and the newly independent states of the former Soviet Union, which are collectively called 'transition economies'. It provides a rich and in-depth understanding of fundamental, strategic issues confronted by domestic and foreign firms competing in these newly developed markets.

Strategic Management

This comprehensive, three-volume set covers every aspect of international

business operations and offers a detailed discussion of important issues looming on the horizon. * More than 100 expert contributors, ranging from a U.S. state governor to recognized leaders in the academic community to successful international business leaders * Illustrations throughout * An executive summary at the end of each chapter to make it easier for the reader to relate the chapter to a particular problem or area of interest * A reference list at the end of each chapter

The Palgrave Handbook of Cross-Cultural Business Negotiation

As globalization explodes, so has international business scholarship. This second edition of the Oxford Handbook of International Business synthesises all the relevant literature of the last 40 years in 28 original chapters by the world's most distinguished scholars. Reflecting the changes and development in the field since the first edition this new edition has a changed structure, all the chapters have been updated to take account of the latest scholarship, and five new chapters freshly written. The Handbook is divided into six major sections, providing comprehensive coverage of the following areas: · History and Theory of the Multinational Enterprise · The Political and Regulatory Environment · Strategy and International Management · Managing the MNE · Area Studies · Methodological Issues These state of the art literature reviews will be invaluable references for students in business schools, social sciences, law, and area studies.

International Strategy of Emerging Market Firms

An international business expert helps you understand and navigate cultural differences in this insightful and practical guide, perfect for both your work and personal life. Americans precede anything negative with three nice comments; French, Dutch, Israelis, and Germans get straight to the point; Latin Americans and Asians are steeped in hierarchy; Scandinavians think the best boss is just one of the crowd. It's no surprise that when they try and talk to each other, chaos breaks out. In *The Culture Map*, INSEAD professor Erin Meyer is your guide through this subtle, sometimes treacherous terrain in which people from starkly different backgrounds are expected to work harmoniously together. She provides a field-tested model for decoding how cultural differences impact international business, and combines a smart analytical framework with practical, actionable advice.

Cultural Variations and Business Performance: Contemporary Globalism

In the fast-paced world of global business, success is marked by the ability to stay on top of current events, to recognize new trends, and to react quickly to change. This book offers contributions by global marketing authorities to help you understand this rapidly changing international environment and respond to

opportunities and perils. Editors Michael R. Czinkota and Ilkka A. Ronkainen use their years of experience in policy, business, and academia to provide these readings noted for their currency, relevancy, and scholarly depth.

Business Strategies in Transition Economies

GLOBAL 4 (with GLOBAL Online, 1 term (6 months) Printed Access Card)

The ACADEMY OF INTERNATIONAL BUSINESS (UK and Ireland Chapter) Published in association with the UK and Ireland Chapter of the Academy of International Business. In line with the 45th AIB-UKI conference, this edited collection brings together fresh perspectives on international business strategy, with a focus on the challenges faced by multinational enterprises (MNEs) in today's changing commercial and political landscape. With a diverse range of contributors from varying international backgrounds, this book discusses the different strategies employed by MNEs, and analyses how they cope with the current global business environment. An extremely useful read for those studying globalisation and MNEs, this book provides an interdisciplinary and timely approach to international business strategy.

Business to Business Marketing Management

Verbeke provides a new perspective on international business strategy by combining analytical rigour and true managerial insight on the functioning of large multinational enterprises (MNEs). With unique commentary on 48 seminal articles published in the Harvard Business Review, the Sloan Management Review and the California Management Review over the past three decades, Verbeke shows how these can be applied to real businesses engaged in international expansion programmes, especially as they venture into high-distance markets. The second edition has been thoroughly updated and features greater coverage of emerging markets with a new chapter and seven new cases. Suited for advanced undergraduates and graduate courses, students will benefit from updated case studies and improved learning features, including 'management takeaways', key lessons that can be applied to MNEs and a wide range of online resources.

Social Network Analytics for Contemporary Business Organizations

For a company to embrace market research as a facilitator of change, it must be willing to take the approach that makes the most impact on its organization. That approach is the key in making a difference using market research. In this guide,

author Anne Beall shares her unique procedure for conducting strategic market research. With more than fifteen years of experience in conducting market research, Beall details the strategic principles she has developed that impact the way in which market research can inspire and change an organization. Strategic Market Research discusses identifying the strategic questions that will help a business; using the right research techniques to answer these questions; obtaining the level of depth required to have insight; reading the nonverbal communications of research respondents when doing qualitative work; identifying the emotional aspects of human behavior; using statistical analyses to understand what drives markets; going beyond the data to interpret the results and make strategic recommendations. In addition to addressing both qualitative and quantitative research, Strategic Market Research provides real-life examples illustrating the application of these concepts in various scenarios, including businesses and non-profit organizations. Implementing the strategic approach from the beginning to the end of a project provides information that promotes change.

The Japanese Economy

GLOBAL STRATEGY is the first textbook of its kind specifically written for the Capstone Management course for International Business programs and Strategic Management courses with a global emphasis. While the few other available international strategy texts focus on how to manage larger, multinational

enterprises, Mike Peng's GLOBAL STRATEGY, Second Edition, offers several new perspectives. These include a broadened definition of global strategy; comprehensive and innovative coverage; in-depth and consistent explanations of cutting-edge research; and an interesting and accessible way to engage students. The text uses the strategy tripod--analyzing strategy from the industry-, institution-, and resource-based views--to answer the question: What determines the success or failure of firms around the globe? Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

GLOBAL

A balanced, holistic approach to understanding business analytics. This book provides readers with the fundamental concepts and tools needed to understand the emerging role of business analytics in organizations. Evans also shows readers how to apply basic business analytics tools in a spreadsheet environment, and how to communicate with analytics professionals to effectively use and interpret analytic models and results for making better business decisions.

International Business

The New Global Marketing: Local Adaptation for Sustainability and Profit discusses the ways that marketing managers can assess the potential for global expansion and help their firms capitalize on opportunities. The book explores which companies and products should expand internationally, what countries offer the best opportunities, and which marketing plan will lead each product or company to success. The material adapts well-established frameworks to demonstrate how the global marketer can assess company strengths and weaknesses and analyze opportunities and risks in foreign markets. It discusses the proper balance between standardization and localization, and addresses the importance of the "triple" bottom line - environmental sustainability, social fairness, and financial performance. Students also learn about bottom-of-the-pyramid markets, the role of digital global marketing, and the importance of adapting to international political, social, and environmental pressures. Featuring more than twenty original case studies, The New Global Marketing is an excellent introduction to what it really takes to succeed as a global marketer. Written for students with some marketing education and exposure to international business, the book is ideally suited to upper-level business courses and M.B.A. programs.

Global Strategy

Mike Peng and Klaus Meyer have direct, first-hand, experience of researching and teaching in Europe, Asia and North America. This combined experience makes

them uniquely qualified to write this textbook, which offers a comprehensive and accessible introduction to international business that starts from Europe but ultimately encompasses the globe. The text's comprehensive coverage is accessibly arranged around one central question and two core perspectives. The central question is a what determines the success and failure of firms around the globe? Institutional and resource-based perspectives are utilised to answer this question. Throughout the text the very latest scholarly research is used to facilitate successful learning of the key concepts, in order to engage students with the historical context and recent global developments. International Business has been shortlisted for the 2011/12 CMI Management Book of the Year award in the ebook category. More information about the CMI and the competition can be found here <http://yearbook.managers.org.uk/index5.htm>.

Global Strategic Management

The global business environment is rapidly changing due to shifts in geopolitical alliances, active support of global international institutions in promoting market-oriented economic reforms, and advances in the development and use of information technology. INTRODUCTION TO GLOBAL BUSINESS, 2e addresses these challenges by providing a comprehensive analysis of the global business environment and lays the foundation for the functional tools used to better prepare you to manage the global business landscape. The text flows smoothly and clearly

from concept to application, asking you to apply those learning skills into real-world personal and professional applications. The specialized author team introduces globalization through unparalleled scholarship and a world-view presentation of the fundamental pillars of the global business environment -- culture, ethics, economics, and information technology. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Global Business

The Business Reference Guide series is designed to provide a solid foundation for the research of various business topics.

Encyclopedia of Information Science and Technology

In the modern globalized economy, it is important for businesses of all sizes to take advantage of the opportunity to enter diverse markets around the world. Through an international presence, organizations can remain competitive. The Handbook of Research on Global Business Opportunities combines comprehensive viewpoints and research on various business enterprises from around the world in companies of all sizes and models, discussing different aspects and concerns in the global

business environment such as corruption, taxation, supply chain management, and economic impacts. This handbook is an essential reference source for business executives from both large and small firms, business scholars, researchers, academics, students, and professionals.

A Brief History of Chinese Medicine

Social technology is quickly becoming a vital tool in our personal, educational, and professional lives. Its use must be further examined in order to determine the role of social media technology in organizational settings to promote business development and growth. *Social Network Analytics for Contemporary Business Organizations* is a critical scholarly resource that analyzes the application of social media in business applications. Featuring coverage on a broad range of topics, such as business management, dynamic networks, and online interaction, this book is geared towards professionals, researchers, academics, students, managers, and practitioners actively involved in the business industry.

The Future of Global Business

The international community is confronted with a new set of challenges, the scale and complexity of which is virtually unprecedented. In this connection, there are

heightened demands for international business research to provide guidance for decision-makers on how to solve actual problems. *Impact of International Business* addresses current challenges and issues, and provides fresh insights that are pertinent for policy and practice. The book examines various contemporary international business issues from various viewpoints, draws on research conducted in different countries, examines IB issues in both developed and emerging country contexts, offers various theoretical perspectives and different methodologies. It provides both rigorous empirical and conceptual advances and insights that are useful and relevant for managers and policy makers in their search for solutions in face of current challenges posed by the international environment.

International Business and Management

Kemel Mellahi's name appears as first author in 2011 edition.

Managing Across Borders

With deregulation, privatization, and information technology transforming competition, the transnational model continually evolves. In a timely response to this dynamically changing business world, Bartlett and Ghoshal revisit their

breakthrough concepts, updating the material with fresh examples drawn from today's leading global enterprises. The second edition of *Managing Across Borders* builds on the authors' ongoing exploration of the transnational, with their current research extending and illuminating the findings of their earlier work. An entirely new section, "The Transformation Challenge," focuses on how several companies have implemented the book's concepts. We see firsthand the obstacles and opportunities to building an effective transnational organization. This new edition also includes an application handbook, a highly practical tool that helps readers translate the book's ideas into real-world action plans for their companies.

International Business

Strategic Market Research

Leveraging their extensive background at multi-national corporations, co-authors Shad Morris and James Oldroyd created an International Business course that is current, concise, and easy to implement. As instructors themselves, the authors focused on engaging pedagogy that prepares students for the global marketplace and created interactive resources to deepen the learning experience. This second edition of *International Business* includes extensive updates including coverage on

important topics like COVID-19, Brexit and the US-China trade war. Additionally, the WileyPLUS course provides just-in-time resources like chapter introductory videos, whiteboard animations, cases/case application problems, adaptive practice, and more to help students apply their learning and think critically.

The Oxford Handbook of International Business

The limited number of global or international strategy textbooks almost exclusively focuses on how to manage larger, multinational enterprises (MNEs), which primarily come from and compete in developed economies. While MNEs are important, such a focus ignores the fact (1) that many smaller, entrepreneurial firms have also aggressively internationalized recently and (2) that MNEs often have to compete in emerging economies, which increasingly nurture strong local competitors. Most mainstream strategic management textbooks, while seeming to address the hot theme of globalization, contain only one chapter on international strategy. Finally, most international business textbooks do have a section (containing several chapters) on international strategy. However, they always carry a wider coverage of major business functions such as marketing, operations, finance, and accounting, making them unwieldy. GLOBAL STRATEGY is written to offer a number of new perspectives. These include (1) a broadened definition of global strategy, (2) a comprehensive and innovative coverage, (3) an in-depth and consistent explanation of cutting-edge research, and (4) an interesting and

accessible way to engage students. In this book, global strategy is defined not as MNE strategy only, but as strategy around the globe. Most global strategy and international business textbooks take the perspective of the foreign entrant, typically the MNE, often dealing with issues such as how to enter foreign markets. Important as these issues are, they only cover one side of international business, namely, the foreign side. The other side, naturally, is how domestic firms compete against each other and against foreign entrants. Failing to understand the other side, at best, captures only one side of the coin.

International Business

Emerging economies are expected to be in the driver's seat of the global economy in the medium and long term. Large multinational corporations will account for much of this activity. In this textbook, Andrei Panibratov explains how emerging market firms accumulate and exploit market knowledge to develop competitive advantages whilst operating globally. Chapters dedicated to the key emerging economies - Brazil, Russia, India and China (BRIC) - are enhanced by detailed case studies of large firms' activities. The book is divided into four parts, focusing on the following: An outline of the relevant terminology and the context of the international strategy of emerging market firms, providing an introductory foundation for the whole book. A guide to the evolution of perspectives regarding international strategy, designed to illustrate the changes and trends in the recent

academic research on internationalization. A country-by-country illustration of the internationalization of BRIC economies and firms, providing an overall picture of each country's global integration, outward investments, and strategies. The concepts and practices behind the strategies employed by different firms. Written by an established international business scholar, this book is essential reading for students of international strategy who wish to understand the importance of the emerging economies.

Behind the Success and Failure of U.S. Export Intermediaries

An introduction to the Japanese economy based on a comparative perspective and an analytic approach grounded in mainstream economics. It compares Japan with the United States in terms of economic performances, institutions and government policies and also scrutinizes the Japanese economy.

The Changing Strategies of International Business

Introduce your students to success in global business today with a strategic approach to international business topics and unique coverage not found in other texts. Global Business, 4th Edition, is the first global business book that asks the big question, "What determines the success and failure of firms around the globe?"

This edition includes access to MindTap, "a personalised classroom management experience that promotes better outcomes with relevant assignments that guide students to analyze, apply, and improve thinking"-- Publisher.

The Culture Map (INTL ED)

Broaden your students' global perspectives with the strategic and truly global approach used in GLOBAL BUSINESS --the latest work from renowned international instructor, author, and consultant Mike Peng. The 2009 Update's new Foreword will provide up-to-the-minute information while helping students apply Mike Peng's analytical approach to the emerging world economic crisis. Using an inviting, conversational style, GLOBAL BUSINESS delves into the inner workings of companies throughout the world that have expanded globally, such as Brazil's Embraer, China's Haier, India's Hindustan Lever, and Spain's ZARA. Drawing upon these real-life cases, in every chapter Peng reveals penetrating managerial implications for action. Video cases, actual examples and unique global debate sections help you teach students to think independently and view today's business challenges from a global perspective. Peng's readable presentation is supported by a wealth of up-to-date scholarly references. The book's comprehensive package, including the innovative CengageNOW course management system correlated to AACSB requirements, helps ensure that your students become the most effective managers possible as they learn to navigate the global business landscape guided

by a true world citizen, Mike Peng. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

International Business Strategy

Developed using extensive lecturer and student feedback, International Business and Management acknowledges recent changes in course emphasis and presents an integrated treatment of international management problems. Combining a strong strategic focus with coverage of the functions that underpin global business, it delivers a fresh European perspective on international business, expressly written for post-introductory undergraduate courses and also for MBA students. All of the key areas of international business are covered within this managerial framework, including important topics rarely covered in older textbooks such as: SMEs and how they compete on a global level; ethics and social responsibility; and technology and how organizations use information to support global operations and deliver competitive advantage. Kelly also includes constructive and genuinely international examples, showing how SMEs through to MNCs have grappled with the operational and organizational challenges of international business. Eye-catching real-world case studies, market researched pedagogy, and a strong theoretical backbone ensure that Kelly: International Business and Management is at the forefront of European IB textbooks.

Handbook of Research on Global Business Opportunities

In this fascinating book, New Yorker business columnist James Surowiecki explores a deceptively simple idea: Large groups of people are smarter than an elite few, no matter how brilliant—better at solving problems, fostering innovation, coming to wise decisions, even predicting the future. With boundless erudition and in delightfully clear prose, Surowiecki ranges across fields as diverse as popular culture, psychology, ant biology, behavioral economics, artificial intelligence, military history, and politics to show how this simple idea offers important lessons for how we live our lives, select our leaders, run our companies, and think about our world.

International Business in the 21st Century

This brief discourse is an introduction to the historical development of medicine in China, whose influence on Korea, Japan and Southeast Asia was profound and even reached far west into the Islamic world. The authors wish to make the interested reader aware of China's rich contribution to the world growth of the medical sciences. Too often the view has been taken that the history of medicine began with the discoveries of the Greeks and those ancient nations from whom they learnt. The authors want to redress this view and acquaint readers with a glimpse

of the concepts and history of Chinese medicine and hope that they will feel encouraged to delve deeper. this volume is a compact, tantalizing excursion through centuries of medical tradition, in a range of cultures it does make a long, complex and fascinating history accessible to medical professionals and students of Chinese history who may be tempted to delve further into this rich and interesting field. American Journal of Chinese Medicine If you want a concise, easy-to-read, easy-to-absorb summary of events and trends from the 29th century BC to the present, this compact book will comfortably and quickly answer many questions. American Journal of Acupuncture Concepts of Chinese Science and Traditional Healing Arts gives an especially useful account of the historical achievements of Chinese medicine. Far Eastern Economic Review

The Wisdom of Crowds

4LTR Press solutions give students the option to choose the format that best suits their learning preferences. This option is perfect for those students who focus on the textbook as their main course resource. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

The Concepts of International Business

"This book offers the latest research in the field of Business Performance Management in the global economic environment of present conditions while looking at business as a whole entity instead of only at the divisional level"--Provided by publisher.

Business Analytics

"This set of books represents a detailed compendium of authoritative, research-based entries that define the contemporary state of knowledge on technology"--Provided by publisher.

Global Business 2009 Update

Business to business markets are considerably more challenging than consumer markets and as such demand a more specific skillset from marketers. Buyers, with a responsibility to their company and specialist product knowledge, are more demanding than the average consumer. Given that the products themselves may be highly complex, this often requires a sophisticated buyer to understand them. Increasingly, B2B relationships are conducted within a global context. However all textbooks are region-specific despite this growing move towards global business relationships - except this one. This textbook takes a global viewpoint, with the

help of an international author team and cases from across the globe. Other unique features of this insightful study include: placement of B2B in a strategic marketing setting; full discussion of strategy in a global setting including hypercompetition; full chapter on ethics and CSR early in the text; and detailed review of global B2B services marketing, trade shows, and market research. This new edition has been fully revised and updated with a full set of brand new case studies and features expanded sections on digital issues, CRM, and social media as well as personal selling. More selective, shorter, and easier to read than other B2B textbooks, this is ideal for introduction to B2B and shorter courses. Yet, it is comprehensive enough to cover all the aspects of B2B marketing any marketer needs, be they students or practitioners looking to improve their knowledge.

Global Business Today, Postscript 2002

For many years to come this volume. . . is surely going to be the ultimate reference work on international business. . . thanks to Dunning and Lundan, have at their disposal, a wealth of relevant data, as well as theoretical and empirical analyses, which will enable them to assess the capabilities, contributions and challenges posed by the multinational enterprises to the global economy. Seev Hirsch, International Business Review Multinational Enterprises and the Global Economy has become a classic in international business. . . Yet , the book s second edition is even better than the first, in part because of Professor Dunning s wise decision to

choose Dr Lundan as his co-author and to draw upon her deep knowledge of various strands of research on business government relations and the societal effects of firm behaviour. . . In addition to being a remarkably useful reference book, *Multinational Enterprises and the Global Economy* is the first book any IB doctoral student should read to understand the significance and richness of IB scholarship as it has developed over the past 50 years. Alain Verbeke, *Journal of International Business Studies*

The second edition of *Multinational Enterprises and the Global Economy* provides unparalleled coverage not only of the literature relevant to IB research but also of the evolution of IB in the world economy. Dunning and Lundan offer powerful insights into the societal effects of MNEs and the role of business government relations in the IB context. *Journal of International Business Studies*

This wonderful book offers the definitive synthesis of the modern literature on the economic aspects of international business. It is encyclopedic yet full of incisive insights. It is a creative masterpiece which unbundles the DNA of the multinational enterprise and shows how it is the cornerstone of the field of international business. Alan M. Rugman, University of Reading, UK

The rise of the multinational enterprise, and the consequent globalisation of the world economy, was arguably the single most important phenomenon of the second half of the twentieth century. This magisterial book, written by two leading authorities, examines this phenomenon in depth. It explains how foreign investment by multinationals diffused advanced technologies and novel management methods, driving productivity growth in Europe, Asia and North America; however, economic

inequalities were reinforced as rich countries attracted more foreign investment than poor ones. This new edition of a classic work is not only an authoritative guide to contemporary multinational business, but a major historical resource for the future. Mark Casson, University of Reading, UK This thoroughly updated and revised edition of a widely acclaimed, classic text will be required reading for academics, policymakers and advanced students of international business worldwide. Employing a distinctive and unified framework, this book draws together research across a range of academic fields to offer a synthesis of the determinants of MNE activity, and its effects on the economic and social well-being of developed and developing countries. Unique to the new edition is its focus on the institutional underpinnings of the resources and capabilities of MNEs, and the role of MNE activity in transmitting and facilitating institutional change. Since the initial publication of this book more than a decade ago, the economic, managerial and social implications of globalisation and technological advancement have become even more varied and prominent. Accompanying these developments, there has been a rise in scholarly interest in interdisciplinary research addressing the important challenges of an ever-changing physical and human environment. Drawing on articles and books from international business and economics, as well as economic geography, political economy and strategic management, a systematic overview of the developments in scholarly thinking is prese

The New Global Marketing

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Global Strategy

Global business management issues and concerns are complex, diverse, changing, and often intractable. Industry actors and policy makers alike rely upon partnerships and alliances for developing and growing sustainable business organizations and ventures. As a result, global business leaders must be well-versed in managing and leading multidimensional human relationships and business networks – requiring skill and expertise in conducting the negotiation processes that these entail. After laying out a foundation justifying the importance of studying negotiation in a global context, this book will detail conventional and contemporary theories regarding international engagement, culture, cultural difference, and cross-cultural interaction, with particular focus on their influence on negotiation. Building on these elements, the book will provide a broad array of country-specific chapters, each describing and analyzing the negotiation culture of businesspeople in a different country around the world. Finally, the book will look

ahead, with an eye towards identifying and anticipating new trends and developments in the field of global negotiation. This text will appeal to scholars and researchers in international business, cross-cultural studies, and conflict management who seek to understand the challenges of intercultural communication and negotiation. It will provide trainers and consultants with the insights they need to prepare their clients for intercultural negotiation. Finally, the text will appeal to businesspeople who find themselves heading out to engage with counterparts in another country, or operating in other multinational environments on a regular basis.

Global Business Management Foundations

What determines the success or failure of U.S. export intermediary firms, and how well (or badly) have they been doing? Have they really lowered the transaction costs for their clients, minimized agency costs, and acquired competitive capabilities in world trade? These questions, until now unasked and unanswered, are the critical ones studied by Mike Peng, based on his unique set of empirical research findings. Employing a combination of qualitative and quantitative methods, Peng provides definitive answers to these and other questions. His book will be an important resource for entrepreneurs and manufacturing executives seeking export intermediary services, government officials in charge of export promotion, and scholars and researchers throughout the field of international

business and trade.

Introduction to Global Business: Understanding the International Environment & Global Business Functions

In *Strategic Management: Theory and Practice, Fourth Edition*, John A. Parnell leads readers through detailed, accessible coverage of the strategic management field. Concise and easy to understand chapters address concepts sequentially, from external and internal analysis to strategy formulation, strategy execution, and strategic control. Rather than relegating case analysis to a chapter at the end of the book, Parnell aligns each chapter's key concepts with 25 case analysis steps. Current examples and high interest real-time cases, largely drawn from *The Wall Street Journal* and *Financial Times*, illustrate the key role of strategic management in the United States and around the world.

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